

# From TikTok to Technology Leader: Breaking Down Perceptions in the Construction Industry

[ Article originally appeared in Autodesk Construction Cloud Blog, <https://construction.autodesk.com> ]

By Grace Ellis,

Recruitment is one of the greatest hurdles we face in the industry today. As the New York Times journalist Jason M. Bailey wrote, “With the retirement of baby boomers in full swing, the construction industry is grappling with its biggest challenge: refilling its pool of employees. But it faces significant resistance among younger workers.”

Getting younger generations — particularly women and diverse groups of people — into construction is tough, mainly because there are plenty of long-held (but incorrect) beliefs about the industry. Misconceptions such as construction being unsafe and blue-collar in nature continue to persist.

But the truth is that the construction industry is a multi-dimensional field that offers so many interesting, rewarding, and fulfilling career opportunities.

The first step in getting young and new talent onboard is helping them see that.



Photo credit by <https://constructionblog.autodesk.com>

The good news? The industry already has many incredible construction professionals who are breaking down misconceptions about what it means to work in construction. In this article, we explore how construction professionals, educators, skilled trade professionals, and innovators are helping to change perspectives of the industry.

## Young Professionals

One of the keys to getting young professionals to seriously consider construction as a career is to use non-traditional ways to raise awareness about the construction industry.

Milanka (@milankabee), a 25-year-old geologist who’s now working in construction, offers a great example of how to accomplish this. Milanka posts informal and candid videos about her experiences as a woman working in construction, and she does this through an unexpected channel: TikTok.

One of her videos, which breaks down the common stereotypes about women in construction, recently went viral, garnering millions of views and numerous comments from females in the industry as well as young women who are interested in pursuing a construction career.

According to Milanka, the video came about during a particularly slow day on the job. “The day I made the TikTok that went viral, I was waiting 6 hours for concrete trucks to show up. I had finished all my reports and forgot my book at home,” she recalls.

“Since there wasn’t much action that day, I decided to share some of my noteworthy experiences. I hope it brings attention to antiquated views and misconceptions that still exist in construction in a lighthearted and relatable way.” However, she did explain that some of what she shared stood out in her memory because they were not common experiences from her point of view.

■ Continued on page 6

## Women’s History Month: March 2022

[ Article originally appeared in [www.census.gov](http://www.census.gov) ]

National Women’s History Month traces its roots to March 8, 1857, when women from various New York City factories staged a protest over poor working conditions. The first Women’s Day celebration in the United States was in 1909, also in New York City. More than seven decades later, Congress in 1981 established National Women’s History Week to be commemorated annually the second week of March. In 1987, Congress expanded the week to a month and every year since has passed a resolution (and the president has issued a proclamation) designating March Women’s History Month.

As we celebrate Women’s History Month 2022, we reflect upon advances women have made over the last decade. Women have increased their earnings, education and fields of occupation, and continue to have longer average life spans than men. Below are some Census Bureau stats highlighting these and other changes over the years. We appreciate the public’s cooperation in helping us measure America’s people, places and economy.

Did You Know?

**164.8 million**

The number of females of all ages in the United States. There were 159.9 million males of all ages.

Source: 2019 American Community Survey, 5-Year Estimates

**2 to 1**

The approximate ratio of women to men ages 85 and older (4.1 million to 2.2 million) in the United States.

Source: 2019 American Community Survey, 5-Year Estimates

**20.7%**

In 2019, the percentage of women 25 and older with a bachelor’s degree as their highest degree; 19.9% of men had a bachelor’s degree as their highest degree.

Source: 2019 American Community Survey, 5-Year Estimates

**80.8%**

Women’s median earnings as a percentage of men’s median earnings, for full full-time, year-round workers 16 years and older.

Source: 2019 American Community Survey 5-Year Estimates

SOURCE: [www.census.gov/newsroom/facts-for-features/2022/womens-history-month.html](http://www.census.gov/newsroom/facts-for-features/2022/womens-history-month.html)

## Statement by SBA Administrator Guzman Observing Women’s History Month 2022

[ Article originally appeared in [www.sba.gov](http://www.sba.gov) ]

Administrator Isabella Casillas Guzman, head of the U.S. Small Business Administration (SBA) and the voice for America’s 32.5 million small businesses in President Biden’s Cabinet, issued the following statement to commemorate Women’s History Month.

“As we kick off Women’s History Month 2022, themed women providing healing, promoting hope, I honor our incredible women in caregiving and healthcare and think of all the women entrepreneurs across sectors who have, for generations, lifted up their children, their families, and their communities with their creativity, ingenuity and commitment to the common good.

At the SBA, we’re committed to supporting our women entrepreneurs who held our nation together throughout the pandemic and, today, are helping to drive our historic economic growth. We want to ensure women entrepreneurs can get their businesses funded and access the strong

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## BUSINESS TOOLKIT

# 5 Tips to Keep Your Construction Project on Schedule

[Article originally appeared in  
[www.constructconnect.com](http://www.constructconnect.com)]

By Kendall Jones,

Keeping your construction projects on schedule to meet your completion deadline is no easy task. Adverse weather, costly rework, unavailable resources, and subcontractor default are just a few of the things that can throw your timeline off course. Damages and penalties for not hitting your deadline can ruin your profit and hurt your construction company's reputation.

Here are five tips to help you keep your construction projects on schedule and within budget:

### Review Plans, Specs, & Project Documents

To keep your construction project on schedule, you need to go over every detail of the scope of work. Carefully review and understand the construction drawings, spec book, and other project documents. Knowing the project documents like the back of your hand will allow you to craft a better project schedule.

Use site drawings to layout the jobsite for optimal performance by determining placement for material laydown areas, equipment storage, jobsite trailer, break areas, access points for employees, etc. Coordinate with your building project manufacturers and material suppliers to ensure they can deliver the proper quantities of all building materials. Use historical data from past projects to make sure you are allocating adequate times and resources for each activity and task.

Have your subcontractors review drawings and documents relevant to their trades. Provide them with clarification on any inconsistencies or ambiguity in the documents before work begins.

This will allow your subs to provide meaningful feedback and insight as they work with you to create a master schedule.

### Create & Coordinate a Master Schedule

To deliver your project on time, you need to create a master schedule to guide your project through to completion. Break each project down into phases to manage your project. Phases can then be broken down into tasks that can be broken down further into individual activities.

Scheduling involves assigning estimated start and completion dates for the various tasks and activities. Determine the time required to finish each task or work activity and make sure you can allocate the resources, labor, and equipment, necessary to complete them on your scheduled timeline.

Sequence out tasks and trades during each phase of the project. Keep in mind which tasks must happen sequentially and which tasks can be performed concurrently with other tasks. This will allow you to maximize your timeline and complete the project efficiently.

Work with your suppliers to ensure that your materials will be available and delivered when needed. Involve subcontractors to incorporate their schedules into your master schedule to create a smooth workflow among all trades.

### Create Contingency Plans

There are so many ways a project can get off track. Carefully review your master schedule and identify potential risks that could disrupt your schedule. Crafting contingency plans that can easily be executed will go a long way in mitigating and resolving issues before they get out of control.

You may need to assign overtime if you are running behind schedule. Weather delays might require you to bring in extra labor and equipment to get your project back on track. Brainstorm possible schedule delays with the rest of the project team and build contingency plans for each situation. You might not need them all, but you will have them ready to go if you do.

Once construction starts, the goal is to make keep the project on schedule as much as possible. Typically, a project will get derailed by lots of minor issues rather than one huge problem. Carefully analyzing daily progress reports, keeping an eye on the budget and schedule, and managing risks require a high level of attention to detail.

### Communicate & Collaborate

Good communication is key to staying on schedule and the successful completion of projects. Establish procedures and protocols for your subs to alert you when they are falling behind or experiencing delays. This will allow you to start adjusting your schedule before the issues snowball into something unmanageable that will cause you to miss your scheduled deadline.

Determine how often, and by what means, information regarding the progress of the project needs to be communicated. When problems arise, work with your subs to troubleshoot issues and resolve delays to keep your project on schedule. Good communication can improve teamwork, lead to better project collaboration and increase jobsite productivity.

Project collaboration is more than just everyone completing tasks on schedule. It involves building a relationship with all stakeholders based on trust and respect, working together to successfully

complete a project. Being able to cooperate and coordinate efforts is essential to maintaining your construction schedule.

Sharing ideas and expertise can aid in problem-solving and determining logistics on your project. Collaboration goes hand in hand with good communication and keeping everyone together on the same page. It requires trusting all parties and valuing their input as integral members of the team.

### Monitor & Document Progress

Keep track of progress with detailed daily reports. Keep an eye on how close you are sticking to your schedule. Watch for any red flags that might indicate you are falling behind schedule. Measure how well your actual timeline for completing tasks matches up with your master schedule.

Pay particular attention to areas that ran over or were completed earlier than scheduled. Try and determine the causes of these discrepancies with your master schedule. This allows you to improve your planning and scheduling for future projects and compare this project to past performances on similar projects.

Reviewing daily reports can help you identify aspects of your project where you are falling behind schedule. It's rare that a project adheres exactly to your master schedule.

As the project progresses, changes to your master schedule will need to be made to meet your deadline. Adjust tasks downstream if necessary and keep subs in the loop to any changes that will impact their work.

**SOURCE:** <https://www.constructconnect.com/blog/5-tips-to-keep-your-construction-project-on-schedule>

## Statement by SBA Administrator Guzman Observing Women's History Month 2022

Continued from page 1

networks at the SBA so they can take advantage of market growth opportunities to build resilient businesses. This is why I have elevated the SBA Office of Women's Business Ownership to report directly to me, so I can ensure that supporting women entrepreneurs remains a priority. Through this office over the past year, we've

invested nearly \$70 million in support of our Women's Business Center network – creating a robust, vibrant ecosystem focused on the unique strengths and needs of women entrepreneurs made up of more than 140 centers in every state in the country. And, to support women of color, who are leading the way when it comes to small business creation, we've doubled the number of Women's Business Centers at HBCUs and other

Minority Serving Institutions.

The path of entrepreneurship has opened doors and provided opportunity and financial independence for strong, visionary women throughout American history. President Biden, Vice President Harris and I believe in investing in women entrepreneurs not just because it's the right thing to do, but because time and again that invest-

ment has paid off for America. In honor of all the pioneering women entrepreneurs upon whose shoulders we stand, we will continue fighting to ensure every woman entrepreneur can have the opportunity to blaze their own paths and achieve the dream of business ownership."

**SOURCE:** <https://www.sba.gov/article/2022/mar/01/statement-sba-administrator-guzman-observing-womens-history-month-2022>

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# CALIFORNIA SUB-BID REQUEST ADS



Is requesting quotes from certified and qualified **DBE (MBE and WBE)** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBCONTRACTORS / SERVICE PROVIDERS**

Asphalt Paving, Cable & Hand Railing, Cathodic Protection, CCTV Video Inspection, Cold-Planing, Compaction Grout, Concrete Flatwork, Dewatering, Electrical, Fencing, Ground Penetrating Devices, Hazardous Material Disposal, Hydroseed, Manholes, Manhole/Utility Adjusting, Monitoring of Contaminated Soil, Noise Monitoring, Potholing, Project Scheduler (CPM), Safety Representative, Saw Cutting, Sheet Pile, Shoring, Signage, Slurry Seal, Street Lighting, Street Sweeping, Striping, Survey, SWPPP, Systems Integration, Traffic Control, Traffic Signal, Trenchless Installation, Trucking, Vibration Monitoring, Video Recording of Existing Conditions, Water Treatment, Welding, Welding Inspection

**SUPPLIERS**

Aggregates, Asphalt Concrete, BMP's, Cathodic Protection, Conduit, Diesel Fuel, Equipment Rentals, Erosion Control, Fiber Optic Cable, Miscellaneous Metals, Pipeline Materials, Precast Concrete Structures, Pump Rentals, Ready Mix Concrete, Shoring, Traffic Control

**Pure Water Program (PWP) Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)**

**Location: San Diego, CA**  
**Bid No. K-22-1797-DBB-3-A**  
**MBE Goal 5%**  
**WBE Goal 4%**

**REVISED BID DATE: March 17, 2022 at 2:00 p.m.**

**All Quotes Due Prior**

**Sukut Construction, LLC**  
**4010 W. Chandler Avenue, Santa Ana, CA 92704**  
**Contact: Robbie Zwick**

**Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com**

Plans/Specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% Performance and Payment Bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Robbie Zwick at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC An Equal Opportunity Employer**



Is requesting quotes from certified and qualified **Small Business, Small Disadvantaged Business, Women-Owned Small Business, Veteran-Owned Small Business, Service-Disabled Veteran-Owned Small Business** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS/SERVICE PROVIDERS**

Aggregate and Rock Delivery, Asphalt Paving, Erosion Control, Import/Export Trucking, Quality Control Testing, Site Security, Street Sweeping, Temporary Fencing, Traffic Control

**SUPPLIERS**

Aggregate, Cranes, Equipment Rental, Portable Restrooms, Office Trailers, Rip Rap, Tree Purchases

**Lower American River (LAR) Contract 2: Sites 2-2 and 2-3 / P2 #456852, Sacramento County, CA**  
**Solicitation No. W9123822B0006**

**REVISED BID DATE: March 21, 2022 at 9:00 a.m.**

**All Quotes Due Prior**

**Sukut Construction, LLC**  
**4010 W. Chandler Avenue, Santa Ana, CA 92704**  
**Contact: Matt Williams**

**Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com**

Small Business	15%
Small Disadvantaged Business	5%
Women-Owned Small Business	5%
HUBZone Small Business	3%
Veteran-Owned Small Business	3%
Service-Disabled Veteran-Owned Small Business	3%

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Matt Williams at Sukut Construction for assistance in responding to this solicitation.

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**Sukut Construction, LLC An Equal Opportunity Employer**



**Kiewit Infrastructure West Co.**  
**10704 Shoemaker Ave., Santa Fe Springs, CA 90670 • Tel: (562) 946-1816 • Fax: (562) 946-3823**  
**Lead Estimator: Lorenzo Cabrera | Email: Lorenzo.Cabrera@kiewit.com**

**Project Owner: City of Oxnard**  
**Project Name: Oxnard Wastewater Treatment Plant Reliability Improvements Project (REBID)**  
**Project Location: 6001 Perkins Road, Oxnard, CA 93033; Specification No. PW 20-27R**  
**Bid Date: April 14, 2022, at 2:00p.m.**

Kiewit Infrastructure West Co. ("Kiewit") is seeking sub-quotes from qualified Disadvantaged Business Enterprises (DBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBE's must provide evidence of certification by one of the following agencies prior to bid opening: Small Business Administration (SBA), California Department of Transportation (CALTRANS), U.S. Environmental Protection Agency (USEPA), Tribal, State and Local governments; or an independent certifying organization.

Kiewit is requesting sub-quotes for various scopes of work, but not limited to: **Ductile iron pipe, plastic pipe, asphalt paving, curbs and gutter/fences/gates/guardrails, ready mix, concrete drilling / saw cutting, misc. metals, painting & coating, chemical feed equipment, pre-engineered structure, HVAC, trucking, and aggregate.**

**Project Description:**

- a) Maintenance Storage and Security Improvements: Demolition of existing storage building; Site clearing; Construction of new storage building; Installation of new utilities; Security Fence and Gates; Site Lighting; Security Cameras and Video Management System.
- b) Electrical Systems Improvements: Demolition of existing Storage Building and Existing Generators; New Main Switchgear Building and generator; Refurbishment of Interstage pumps
- c) MCC Replacements and SCADA Upgrade: Demolition and replacement of existing Motor Control Centers (MCC) and Switchboards; PLC Replacement and SCADA Upgrade
- d) Process Area Improvements: Installation of a new odor control chemical scrubber; rehabilitation of the existing chemical scrubber; odor control duct replacement and improvements; new sodium hypochlorite and sodium hydroxide chemical metering pumps; replacement of covers for process tanks and channels; process tanks and channels concrete and coating restoration; manhole concrete and coatings restoration; replacement of Digester 2 roof with a new concrete roof; replacement of digester gas mixing piping and gas diffusion heads; new handrail and catwalk improvements.

The project includes CA State Revolving Funding (CASRF) and American Iron and Steel (AIS) Requirement therefore requires the use of iron and steel products that are produced in the United States.

Firms interested in receiving a bid package for this project must contact us at the e-mail address noted. Responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications will also be available for review at the address listed below if requested.

Responsive bidders must possess a valid California Contractor's license (as appropriate), be registered with the Department of Industrial Relations (DIR) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any on-site work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers, and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs as defined above and all other business enterprises regarding participation on this project. For further information regarding this project, licensing, insurance or bonding, equipment, supplies, materials, or related assistance or services or project schedule, please contact the Lead Estimator listed below.

*"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."*



**Kiewit Infrastructure West Co.**  
**10704 Shoemaker Ave., Santa Fe Springs, CA 90670 • Tel: (562) 946-1816 • Fax: (562) 946-3823**  
**Lead Estimator: Kevin Goodman | Email: Kevin.Goodman@kiewit.com**

**Owner: City of Palm Springs**  
**Project Name: Wastewater Treatment Plant Digester No. 2, Waste Gas Flare, and Filtrate Pump Station**  
**Location: 4375 Mesquite Ave, Palm Springs, CA 92264**  
**Revised Bid Date - March 31, 2022, at 3:00p.m.**

**Request for DBE sub-quotes**

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Disabled Veteran Business Enterprise (DVBE) and Local Businesses to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (US EPA), the Small Business Administration (SBA), the CA DOT DBE Certification Program (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications.

Kiewit will be requesting quotes for various areas of work listed in, but not limited to, the scopes of work below: Aggregates - dewatering - ductile iron pipe - plastic pipe (PVC) - asphalt paving - landscaping - ready mix supply - concrete reinforcing installation - concrete pumping - precast concrete - metals - steel pipe - joint sealer - painting and coating - cathodic protection - hydraulic gates and valve - sludge pumps - and electrical work.

Firms interested in providing a sub-quote for this project must contact Kiewit and responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of SmartBid system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at Kiewit's office.

This is a public works project and is subject to the City of Palm Springs 2021 Community Workforce Agreement ("CWS" or "Project Labor Agreement") and is also therefore subject to the American Iron and Steel ("AIS") Provisions and DBE Program.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Kiewit is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact our Lead Estimator.

*"Kiewit Infrastructure West Co. is an Equal Opportunity Employer. Employment decisions are made without regard to race, color, religion, national or ethnic origin, sex, sexual orientation, gender identity or expression, age, disability, protected veteran status or other characteristics protected by law."*



# CALIFORNIA SUB-BID REQUEST ADS



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Widening bridges, ramps and roadway  
Hwy 205 San Joaquin County near Tracy  
Caltrans #10-1C3304**

**REVISED BID DATE: March 15, 2022 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Develop Water Supply, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Type III Barricade, Portable Radar Speed Feedback System, Portable Changeable Message Sign, Alternative Temporary Crash Cushion, SWPPP, Storm Water Annual Report, Temporary Fencing, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Contractor Supplied Biologist, Natural Resource Protection Plan, Bird and Bat Exclusion Devices, Clearing & Grubbing, Structure Excavation, Structure Backfill, Pervious Backfill Material, Lean Concrete Backfill, Imported Borrow, AC Dike, Tack Coat, Cold Plane AC, CIDH Concrete Piling, Prestressing Cast-In-Place Concrete, Structural Concrete, Drill & Bond Dowel, Precast Prestressed Concrete Box Girder, Joint Seal, Bar Reinforcing Steel, Headed Bar Reinforcement, Public Safety Plan, Prepare Concrete Bridge Deck Surface, Polyester Concrete Overlay, Core Concrete, Bridge Removal, Reinforced Concrete Pipe, Corrugated Steel Pipe Downdrain, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Video Surveying & Inspection Vitrified Clay Sewer Pipe, Vibration Monitoring, Survey Monument, Fencing, Roadside Signs, Midwest Guardrail System, Vegetation Control Mat (Rubber), Guardrail Systems, Sewer Bypass System, Concrete Barrier, Striping & Marking, Maintain Existing Traffic Management System Elements During Construction, Lighting System, Ramp Metering System, Camera Systems, Fiber Optic Cable Systems, Modify Traffic Monitoring Systems, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: <http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html>. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer

## CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the following select trades ONLY:

Exterior Building Maintenance (Design Build)  
Elevators (Design Assist)  
Fire Sprinkler (Design Build)  
Tower Crane  
Personnel Hoist

## KELSEY CIVIC CENTER 50% CD EARLY BID FOR SELECT TRADES ONLY

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 4/8/22 @ 2PM**

## Voluntary Virtual Pre-Bid Meeting:

3/23/22 @ 10AM

**BID DOCUMENTS:** Please contact Wendy for access to documents on BuildingConnected.

**CONTACT:** Wendy Kirton at

[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.

## CAHILL CONTRACTORS LLC requests bids from Certified SBE Subcontractors and Suppliers for the select trade ONLY:

Design Build Drill Displacement Columns (DDC)  
& Piles

## 730 STANYAN – EARLY TRADE

730 Stanyan Street, San Francisco, CA 94117

This is an SFCMD project with construction workforce and prevailing wage requirements.

**BID DATE: 3/24/22 @ 2PM**

## Voluntary Pre-Bid Meeting:

3/10/22 @ 10AM

**BID DOCUMENTS:** Please contact Wendy for access to documents on BuildingConnected.

**CONTACT:** Wendy Kirton at

[estimating@cahill-sf.com](mailto:estimating@cahill-sf.com), (415) 677-0611.



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jean Sicard

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Yolo County Runway 16-34  
Run-up Aprons  
County of Yolo**

**BID DATE: March 17, 2022 @ 3:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Construction Staking & Survey Layout, Lime Treated Subgrade, Pavement Marking, Taxiway Retro-Reflector, Airfield Safety and Traffic Control, Imported Fill, and Construction Materials

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



**Project Name:** Pimentel Place Design Build Fire Protection Bid Request

**Location:** Hayward, California

**Bid Date:** March 18, 2022 @ 2:00pm

**Pre-Bid:** March 2, 2022 @ 10:30am

(Web Ex Call)

**Labor Requirements:** Prevailing Wage,

Davis Bacon and Section 3

**Project Schedule:** Est. Start January 2023

Nibbi Brothers has been selected as the General Contractor for the Pimentel Place project in Hayward. We are in receipt of the 100% DD Set and are currently requesting bids from qualified subcontractors for DIV 21 Fire Protection. Due to Alameda County A1 requirements, all work will be subject to Federal Davis Bacon and local prevailing wage requirements, as well as section 3 hiring requirements. Subcontractors received an email notification via BuildingConnected to access and download associated files. Bids are due Friday, March 18, 2022 @ 2:00pm.

The Pimentel Place project will provide 57 units of affordable housing in the downtown area of the city of Hayward.

It is a five story, all-electric, green point rated, elevator served apartment building on the corner of 2nd and C Streets on a currently vacant lot. The building will be a type 1A podium at the first (ground) level with 4 floors of type 5A construction above.

The project features a unit mix of eleven 1-bedroom units, twenty eight 2-bedroom units, and eighteen 3-bedroom units distributed among the 5 floors. Each unit will feature fully functioning kitchens, private bathrooms and large windows of various configurations offering ample natural light.

**For any questions on accessing this bidding software please contact Rajan Edwards, Precon & Estimating Coordinator via email, [RajanE@nibbi.com](mailto:RajanE@nibbi.com). For project specific questions please contact Mitchell Doyle, Estimator via email, [MitchellD@nibbi.com](mailto:MitchellD@nibbi.com).**



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Bill Jensen

## REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Petaluma Municipal Airport – Based Aircraft Apron Rehabilitation  
FAA Project No. 3-06-0186-29-2022  
City Project No. C61502110  
City of Petaluma**

**BID DATE: March 17, 2022 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Airfield Safety & Traffic Control, Existing Survey Verification, Construction Staking and Survey Layout, Underground Utility Investigation and Potholing, Contractor Quality Control Program, SWPPP, Sawcut, Adjust Utilities, Lime Treatment, Emulsified Asphalt Slurry Seal, Pavement Markings, Structural Concrete, Minor Concrete, PCC Tie-down Anchors and Chains, and Construction Materials

Bill Jensen (510-809-3488 bjensen@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: <http://www.sba.gov/content/contractors>. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business - [http://www.calbizfinance.org/cal\\_cert\\_biz\\_program.html](http://www.calbizfinance.org/cal_cert_biz_program.html). OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.

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# CALIFORNIA SUB-BID REQUEST ADS

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: California Department of Transportation**  
**Caltrans Contract No. 11-430514**  
**Revised Due Date: April 5, 2022 2:00 PM**  
**DBE-20%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

**Route 15 Pavement Reconstruction, Escondido, CA**

Plans and Specifications are available through registering on our plan site at:

<https://app.buildingconnected.com/projects/61f9a9a5d6b35100ad42bf9a/bid-packages>

**Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Lead Compliance Plan, Traffic Control System, Develop Water Supply, Construction Area Signs, Temporary K-Rail & Crash Cushion Module, Storm Water Pollution Prevention Plan, Rain Event Action Plan, Storm Water Sampling & Analysis, Various Temporary Erosion Control Measures, Clearing and Grubbing, Dust Palliative, Earthwork and Grading, Off Haul and Disposal of Dirt, Roadside Clearing, Landscape Planting & Irrigation & Maintenance, Import Top Soil, Remove Concrete (Miscellaneous), Asphalt Concrete Milling, Temporary Drainage Inlet Protection, New Catch Basin and Storm Drain System, PVC & RCP Pipe, Precast Catch Basin & Manholes, RSP, Hot Mix Asphalt (Type A) and Rubberized (HMA), Aggregate Base & Subbase (CL2, CL4 & CL5), AC Dike, Joint Plain Concrete Pavement, Concrete Approach Slabs & Structures, Minor Concrete Various Items, Signs & Posts, Striping & Marking, Lighting & Signal System, Fiber Optic System, Camera Systems, Modify Signals, Modify Ramps, Census Systems, Tubular Rails and Steel Barrier Railing, Rebar, Joint Seal, Water Line System & Relocation, Concrete Barriers.

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360  
 Lead Estimator: Ken Epps • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

## SKANSKA

**Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: City of San Diego**  
**Contract No. K-22-1797-DBB-3-A**  
**Revised Due Date: March 17, 2022 – 2:00 PM**  
**MBE/WBE/DBE 9% Participation**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors as well as certified DBE firms for this project.

**Pure Water Program (PWP) Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)**

Plans and Specifications are available through registering on our plan site at:

<https://app.buildingconnected.com/projects/61817bad845c1a00c335d399/bid-packages>

**Requested scopes include, but are not limited to the following and should be based on the Contract and its amendments:** Hazardous material disposal, bar reinforcing steel, ready mix concrete, signage, waterproofing, welding, aggregates, HMA paving, erosion control, striping, electrical, mechanical systems, traffic control materials, concrete pumping, and trucking, minor concrete, CCTV, Video Recording, ground penetrating radar, potholing, SWPPP, cathodic protection, dewatering, slurry seal, concrete paving, CML pipe, PVC pipe, waterline, sewer line, cold mill asphalt, water truck and street sweeping.

**Subcontracting Requirements:** Skanska is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. All interested subcontractors, please indicate all lower tier DBE participation offered on your quotation as it will be evaluated with your price. Skanska will assist qualified subcontractors, vendors, and suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE firm, please provide your certification letter with your proposal. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products and completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. All Contractors and Subcontractors must register with the DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on all quotes submitted. In addition, include a signed Form 4500-3 (DBE Subcontractor Performance Form) with your bid.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360  
 Lead Estimator: Joe Sidor • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

## SKANSKA

**DBE Subcontractor/Supplier Bids/Proposals Requested**  
**Owner: Los Angeles County Metropolitan Transportation Authority**  
**LACMTA RFP No PS84667**  
**Please Submit Proposals By: April 15, 2022 11am**  
**DBE Goal: 12%**

Skanska USA Civil West California District Inc. is interested in soliciting in Good Faith all subcontractors, material suppliers, service consultants, and vendors, as well as certified DBE firms related to the scopes of work below for the

**I-105 Expresslanes Project CM/GC – Construction Package: Phase 1**  
**El Segundo to Norwalk, CA**

Project documents can be reviewed by appointment in our office Monday through Friday, 7:00 am to 4:00pm. Documents can also be accessed and download online at Building Connected here:  
<https://app.buildingconnected.com/projects/621ea441e3252c00bba73a3e/info>

**Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:** Environmental Consulting, Scheduling, Constructability Review, Falsework Design, Utility Coordination, Potholing, Preconstruction Survey, Stakeholder Engagement, Noise and Vibration Monitoring

**Requirements:** Skanska is an Equal Opportunity Employer and encourage the participation of Small Business Enterprises. We are requesting quotes from all qualified subcontractors and suppliers. Skanska will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. All DBE firms must be certified by the proposal due date. Should you have any questions regarding LACMTA's certification process, please contact us or LACMTA's certification Hotline at (213) 922-2600. If you are a DBE Company, please provide your certification letter with your proposal. If you are a Non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBEs subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedule, which will permit maximum participation when feasible.

**Skanska's insurance requirements** are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope or RFP requirement. Subcontractors may be required to furnish performance & payment bonds in the full amount of their subcontract by an admitted surety & subject to approval by Skanska. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

**Skanska USA Civil West California District is an Equal Opportunity/Affirmative Action Employer EEO/AA/Vet/Disability Employer**  
 Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509  
 Phone: (951) 684-5360, Fax: (951) 788-2449  
 Lead Estimator: Jeanine Soriano • Email: [bids.socal@skanska.com](mailto:bids.socal@skanska.com)

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## CALIFORNIA SUB-BID REQUEST ADS

### Arcadis U.S., Inc.

Contact: Sharon Papantonio,  
Pursuit & Proposal Specialist  
[sharon.papantonio@arcadis.com](mailto:sharon.papantonio@arcadis.com)  
914-641-2938

REQUEST FOR DBE, MBE, WBE and OBE who meet the criteria outlined in Title 40 CFR Part 33 Participation by Disadvantaged Business Enterprises in United States Environmental Protection Agency Programs for the following project: City of Oceanside, CA - Water Utilities Department - Owner Consultant for the Progressive Design-Build of the Oceanside Mesa Garrison Sewer Force Main, El Corazon Lift Station, Mission Ave Lift Station Force Main Replacement, and Land Outfall Replacement, due April 11, 2022 by 4:00PM (PDT). **PLEASE RESPOND ASAP and no later than Tuesday, April 5, 2022.**

Arcadis U.S., Inc. is currently seeking qualifications for the following services: Survey; Geotechnical; Structural; Special Inspection and Material Testing; NACE Level 3 QA Inspections; Electrical and Instrumentation and Controls Quality Assurance / Inspection; Quality Assurance for Environmental Bio, Cultural and Paleo Monitoring; Trenchless Technology / Tunneling; Labor Compliance; Public Relations; Permitting / CEQA; Grant Funding. Please email a Letter of Interest stating the interested service(s), brief qualifications, and no more than two resumes per service demonstrating that you meet all of the required qualifications specified in the RFP for the services referenced above, and a copy of your DBE/MBE/WBE certification, if applicable.

RFP available upon request or may be downloaded by visiting City of Oceanside's website.

### DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263

Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **VICTOR LE**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**SKYWAY REHABILITATION**  
County Project No. 2020-09-51261  
DBE Goal is 8%

OWNER: COUNTY OF BUTTE  
7 County Center Drive, Oroville, CA 95965  
**BID DATE: MARCH 17th, 2022 @ 10:00 A.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises DBE, for the following types of work and supplies/materials including but not limited to:

**AC DIKE, BIOLOGIST CONSULTANT, CLEARING AND GRUBBING/DEMOLITION, COLD PLANE, CONSTRUCTION SITE MANAGEMENT, ELECTRICAL, EMULSION SUPPLIER, MBGR, STRIPING, STREET SWEEPING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, SHOULDER BACKING MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, HOT MIX ASPHALT (OPEN GRADE) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox:

[https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAB-brd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAB-brd0ba51_kN3GtAESfBUoa?dl=0)

Or for free from the Butte County Public Works Website at: Owner's site <http://www.buttecounty.net/public-works/projects.aspx>.

Fax your bid to (925) 803-4263 or email to [dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com) to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

### DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263

Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JAMES YACKLEY**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**THE RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE EDEN AREA OF ALAMEDA COUNTY**  
Specification No. 2435  
MBE Goal - 15% / WBE Goal - 5%

OWNER: COUNTY OF ALAMEDA  
951 Turner Court, Room 300, Hayward, CA 94545  
**BID DATE: MARCH 22ND, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**Adjust Iron, Cold Plane, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Striping, Survey/Staking, SWPPP Prep/ Water Pollution, Control Plan Prepare, Traffic Control Systems, Trucking, Water Trucks, Street Sweeping, Hot Mix Asphalt (Type A) Material, and Asphalt binder.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox:

[https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAB-brd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAB-brd0ba51_kN3GtAESfBUoa?dl=0)

Or from the Owner's site [www.ipdservices.com/clients/eastbay/?ALCO](http://www.ipdservices.com/clients/eastbay/?ALCO) or by contacting Central Blue Print at 17132 East 14th Street, Hayward, CA 94541 (510-276-3375), East Bay Blue Print and Supply at 1745 14th Avenue, Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 or email to [dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com) to the attention of Estimator James Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

### DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909  
(925) 829-9220 / FAX (925) 803-4263

Website: [www.desilvagates.com](http://www.desilvagates.com)  
ESTIMATOR: **JAMES YACKLEY**  
An Equal Opportunity/Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**RESURFACING OF PORTIONS OF VARIOUS ROADWAYS IN THE CASTRO VALLEY AREA OF ALAMEDA COUNTY**  
Specification No. 2433  
MBE Goal - 15% / WBE Goal - 5%

OWNER: COUNTY OF ALAMEDA  
951 Turner Court, Room 300, Hayward, CA 94545  
**BID DATE: MARCH 22ND, 2022 @ 2:00 P.M.**

DGC is soliciting quotations from certified Minority Business Enterprises and Women Owned Business Enterprises, for the following types of work and supplies/materials including but not limited to:

**ADJUST IRON, COLD PLANE, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, ROADSIDE SIGNS, STRIPING, SURVEY/ STAKING, SWPPP PREP/WATER POLLUTION CONTROL PLAN PREP, TRAFFIC CONTROL SYSTEMS, TRUCKING, WATER TRUCKS, WATERPROOFING, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, ASPHALT BINDER.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from our dropbox:

[https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAB-brd0ba51\\_kN3GtAESfBUoa?dl=0](https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AAB-brd0ba51_kN3GtAESfBUoa?dl=0)

Or from the Owner's site [www.ipdservices.com/clients/eastbay/?ALCO](http://www.ipdservices.com/clients/eastbay/?ALCO) or by contacting Central Blue Print at 17132 East 14th Street, Hayward, CA 94541 (510-276-3375), East Bay Blue Print and Supply at 1745 14th Avenue, Oakland, CA 94606 (510-261-2990), or Custom Blue Print, 1944 Mt. Diablo Boulevard, Walnut Creek, CA 94596 (925-932-3113).

Fax your bid to (925) 803-4263 or email to [dgcestimating@desilvagates.com](mailto:dgcestimating@desilvagates.com) to the attention of Estimator James Yackley. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need MBE/WBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the MBE/WBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.

## ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 26,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.



SMALL BUSINESS EXCHANGE

## Breaking Down Perceptions in the Construction Industry

Continued from page 1

Still, she received incredible responses from women when she posted the video. "The comment section turned into a space for women already in the industry to share their own experiences, making jokes, and giving advice to each other. It really was incredible to watch this community come together so quickly."

Her video also spurred interest by those thinking about a career or were new to the industry. "I also had younger women DMing me for advice on how to get into the industry, what to study in school, for field gear recommendations and tips

for staying warm in the field, and sometimes just encouragement. If you love something and it really clicks with you, why let anything stop you?"

Skill Trade Professionals

The construction industry faces a significant skilled labor shortage. The 2020 outlook report from the Association of General Contractors of America found that 81% of contractors are finding it difficult to fill positions.

One way to address this is to focus on recruiting young professionals who'll stay and grow within the construction industry.

Holley Thomas, Senior Technical Services Professional – Field Construction at KBR and an award-winning welder, talks about how construction can attract younger people and women into the trades.

Holley, who started her career as a welder, unexpectedly fell in love with the trade when she had to take a welding class while completing her Associate of Applied Science degree.

"I fell in love! I had no idea that when I put my welding hood down and started welding, that everything else would fade away. There I was, in

my last semester of an AAS degree, and found something I truly love to do."

So, Holley pursued a career in construction and never looked back. According to her, in order to encourage women to forge a similar path, they should be exposed to the industrial and manufacturing community at a young age.

Visit this link for the full article:

<https://constructionblog.autodesk.com/perceptions-in-construction/>



# CALIFORNIA SUB-BID REQUEST ADS

## HNTB Corporation

1111 Broadway, 9th Floor, Oakland, CA 94607  
Phone: 510-208-4599 | [www.hntb.com](http://www.hntb.com)

**San Francisco County Transportation Authority**  
**On-Call Project Management and Engineering Services**  
RFQ 21/22-11

HNTB Corporation will be submitting a statement of qualifications for On-Call Project Management and Engineering Services for the San Francisco County Transportation Authority (Transportation Authority). Through this on-call contract, firms may be asked to support major capital projects, such as I-80/Yerba Buena Island (YBI) Interchange Improvement Projects, YBI Multi-Use Pathway, I-280/Interchange Modifications at Balboa Park, Managed Lanes on US 101 and I-280, and Treasure Island Mobility Management Agency (TIMMA) Infrastructure Projects. Service areas include Project Management and Project Controls, Project Oversight and Monitoring, Project Development and Delivery Support Services, and Engineering and Technical Services. The Transportation Authority may award up to \$13.4M among 10 to 15 on-call contracts. The expected duration is three years plus two one-year options.

**HNTB is searching for qualified firms to join our team and support our administrative, project management, project controls, engineering, and technical efforts under this contract.** Interested firms must be certified as disadvantaged business enterprises (DBEs) through the California Unified Certification Program (CUCP) in each of the disciplines as defined by the following NAICS codes:

- **531390** – Other Activities Related to Real Estate
- **541320** – Landscape Architectural Services
- **541330** – Engineering Services
- **541360** – Geophysical Surveying and Mapping Services
- **541512** – Computer Systems Design Services
- **541611** – Administrative Management and General Management Consulting Services

Firms with expertise in these disciplines are encouraged to email firm qualifications to [myclark@HNTB.com](mailto:myclark@HNTB.com) by **5:00pm on Monday, March 14, 2022**. Please contact Mydria Clark at 510-587-8625 if you have any questions.

**HNTB is an Equal Opportunity Employer**

## FLATIRON

**Request for Quotes from Certified DBE (DBE/MBE/WBE/SBE/SBRA/LSAF/HUB)**  
**Subcontractors and Suppliers**

**Project: Oxnard Wastewater Treatment Plant Reliability Improvements Project,**  
**Spec No. PW 20-27R • Owner: City of Oxnard**

**Bid Date: April 14, 2022 at 2 p.m.**

**CASRF Funded Contract**  
**SWRCB DBE Forms are REQUIRED**  
**DBE Participation Encouraged**

Quotes requested for Divisions 2 through 16: Acoustical Ceilings, Aggregate Supply, Aluminum Windows, Asphalt Paving, CIDH Pile, Demolition, Dewatering, Drywall, Electrical, Fencing, Fire Suppression, HVAC, Masonry, Misc. Metals Supply, Overhead Coiling Doors, Painting and Coating, Pipe Supply, Ready-mix Concrete Supply, Reinforcing Steel, Roofing, Shoring, Tree Removal.

**PLEASE SUBMIT QUOTES BY EMAIL TO [socalbids@flatironcorp.com](mailto:socalbids@flatironcorp.com)**  
**OR BY FAX TO (909) 597-8635**

Information regarding obtaining plans and specifications is available on the City of Oxnard's website at the following link: <https://www.oxnard.org/bid-announcements/>. The Bid Documents are also available, at no cost, from Flatiron in electronic format or can be viewed at our offices in San Diego or Chino Hills. Please call to request access or to make an appointment to view the documents at one of our offices.

**This is an American Iron and Steel project.** Quotations must be valid for same duration as specified by Owner for contract award. Assistance referrals in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Flatiron intends to work cooperatively with all DBEs for scopes of work firms are licensed and qualified to perform.

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and meet insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

Notwithstanding any contrary language in a bid to Flatiron West, Inc. ("Flatiron") or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%.

**Non-DBE Subs/Suppliers: Indicate lower tier DBE participation offered on your quotation as it will be evaluated with your price.**

Flatiron West, Inc.  
14726 Ramona Ave, Suite 300, Chino, CA 91710  
Phone (909) 597-8413 / FAX (909) 597-8635 • Email: [socalbids@flatironcorp.com](mailto:socalbids@flatironcorp.com)  
Point of Contact: Jannette Carter, Estimating Admin Manager

**WE ARE AN EQUAL OPPORTUNITY EMPLOYER**

## W.A. Rasic Construction Company

Our firm is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), and Women Business Enterprise (WBE)

**City of San Diego**

**Pure Water Program (PWP)**

**Morena Conveyance South & Middle and Morena Conveyance Bike Lanes (BL)**

**Bid No. K-22-1797-DBB-3-A**

**Revised Bid Date: March 17, 2022 @ 2:00 PM**

**Engineer's Estimate: \$ 116 Million Outreach: DBE/ MBE/WBE**

**Senior Estimators: Mark Setzer / Ben Sebat Phone: (562) 928-6111**

**Email: [msetzer@warasic.com](mailto:msetzer@warasic.com) & [bsebat@warasic.com](mailto:bsebat@warasic.com)**

**W.A. Rasic is requesting bids for the following trades and/or material supplies:**

Electrical including Fiber Optic Cable & Conduit, AC Cold Milling / Demolition, Asphalt Cap Paving & Crack Seal, Traffic Signals / Loop Detectors & Signal Modifications, Slurry Seal (Type 1,2,3), Minor Concrete, Pre-Construction Video, Temporary Highline, Sawcutting, Potholing, Compaction Grouting, Striping, Welding, Install 12", 30", & 48" Pipeline including Appurtenances, Furnish Steel & PVC Pipe, Furnish Valves & Appurtenances, Furnish Sand & Gravel, Furnish CSLM / PCC and Asphalt, Traffic Control Signs & Equipment, Cathodic Protection, Trucking, SWPPP Development, Dewatering (Hazardous & Non-hazardous), Contaminated Soils (Monitoring, Hauling & Disposal), Chlorination/De-Chlorination, Precast Concrete, Concrete Waterproofing, CCTV, Reinforcing Steel, Traffic Control Plans / Engineering, Equipment Rental, Shoring Equipment

**Plans and Specifications are available at no cost to interested firms by either contacting W.A. Rasic Construction, downloading from the City of San Diego's Planet Bids Portal or by utilizing the following FTP link: [https://www.dropbox.com/sh/wn5vxxwfpq8ng0l/AAD8GTIGAmP04wku1aBn\\_a61a?dl=0](https://www.dropbox.com/sh/wn5vxxwfpq8ng0l/AAD8GTIGAmP04wku1aBn_a61a?dl=0)**

W.A. Rasic will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider each DBE, MBE, and WBE quotes, including those that are broken down into economically feasible units as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractors bid. Bond Premium will be reimbursed up to a cost not to exceed 2.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.

## ANVIL BUILDERS INC.

1475 Donner Ave. San Francisco, CA 94124  
Phone: 415-285-5000 • Fax: 415-285-5005

**Request for LBE's Subcontractors and Suppliers for**  
**Project: SFPUC Transmission Line 7/8 Upgrades**  
**Contract No: HH-1007**

**Bid Date: Thursday, March 24, 2022 • Bid Time: 2:00 PM**

The objective of the project is to upgrade existing conductors along Transmission Line 7/8 to accommodate additional transmission power flows on them due to generators seeking interconnection on the neighboring California Independent System Operator (CAISO) system. This upgrade is based on the SFPUC and Hetch Hetchy Water and Power's (HHWP) affected system study process consistent with its obligation as a provider of electric transmission service and the CAISO's FERC-approved tariff. The work is to be performed in Stanislaus, California. The Engineer's estimate is \$28,000,000.

Seeking all trades (but not limited to): Concrete, Rebar, Trucking, Testing and Inspections, SWPPP, Hydroseed, Silt Fence/ Orange Fence, Steel Fabrication, Pothole, Traffic Control, Survey/As Built, Electrical Supplies/Materials, Water Truck, Sweeping, Security Guards and other required work and trades. Plans, specifications, and requirements can be viewed at our office or by using the link below. <https://webapps.sfpuc.org/bids/bidDetail.aspx?bidid=4357>

For assistance with bonding, lines of credit, insurance, or anything else regarding bidding on this project, contact Anvil Builders via phone or email.

Will you be bidding this project? Please email or fax your response to [estimating@anvilbuilders.com](mailto:estimating@anvilbuilders.com) / 415-285-5005.

## Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the  
**Small Business Exchange.**

With a monthly readership of 26,000,  
SBE reaches a diverse audience,  
cutting across ethnic and gender lines  
as well as traditional industry segments.

Call **1-800-800-8534** or visit us at

**[www.sbeinc.com](http://www.sbeinc.com)**





# FICTITIOUS BUSINESS NAME STATEMENTS

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396371

Fictitious Business Name(s):

**Andina**  
Address  
**46 Ramona Avenue**  
**San Francisco, CA 94103**  
Full Name of Registrant #1  
**Maria Victoria Lozano Cardenas**  
Address of Registrant #1  
**46 Ramona Avenue**  
**San Francisco, CA 94103**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Maria Victoria Lozano Cardenas**

This statement was filed with the County Clerk of San Francisco County on **02-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-22-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396383

Fictitious Business Name(s):

**Bottle Club Pub**  
Address  
**555 Geary Street**  
**San Francisco, CA 94102**  
Full Name of Registrant #1  
**Electrocelt Promotions Inc.**  
Address of Registrant #1  
**244 Kearny Street, Fl. 7**  
**San Francisco, CA 94108**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-02-2022**

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **02-23-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**02-23-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396277

Fictitious Business Name(s):

**Cecilia Lin Tutoring**  
Address  
**426 Sweeny Street**  
**San Francisco, CA 94134**  
Full Name of Registrant #1  
**Cecilia Lin**  
Address of Registrant #1  
**426 Sweeny Street**  
**San Francisco, CA 94134**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-09-2022**

Signed: **Cecilia Lin**

This statement was filed with the County Clerk of San Francisco County on **02-09-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-09-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396444

Fictitious Business Name(s):

**Divine Properties Group**  
Address  
**915 Highland Pointe, Suite 250**  
**Roseville, CA 95678**  
Full Name of Registrant #1  
**Divine Properties Group (CA)**  
Address of Registrant #1  
**915 Highland Pointe, Suite 250**  
**Roseville, CA 95678**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-01-2022**

Signed: **Brendan Perry**

This statement was filed with the County Clerk of San Francisco County on **03-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**03-01-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396140

Fictitious Business Name(s):

**Eppraisal**  
Address  
**2400 Divisadero Street**  
**San Francisco, CA 94115**  
Full Name of Registrant #1  
**the Hullabaloo (CA)**  
Address of Registrant #1  
**2400 Divisadero Street**  
**San Francisco, CA 94115**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Deirdre Scott**

This statement was filed with the County Clerk of San Francisco County on **01-28-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**01-28-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396298

Fictitious Business Name(s):

**Essa Eyewear**  
Address  
**745 Portola Drive**  
**San Francisco, CA 94127**  
Full Name of Registrant #1  
**Lilo LLC (CA)**  
Address of Registrant #1  
**745 Portola Drive**  
**San Francisco, CA 94127**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-11-2022**

Signed: **Lisa Li**

This statement was filed with the County Clerk of San Francisco County on **02-11-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-11-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396427

Fictitious Business Name(s):

**Hamburger Haven Ltd. Liability Co.**  
Address  
**800 Clement Street**  
**San Francisco, CA 94118**  
Full Name of Registrant #1  
**Hamburger Haven Ltd. Liability Co. (CA)**  
Address of Registrant #1  
**800 Clement Street**  
**San Francisco, CA 94118**

This business is conducted by **A Limited Liability Company**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Roozbeh Falahati**

This statement was filed with the County Clerk of San Francisco County on **02-28-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
**Deputy County Clerk**  
**02-28-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396379

Fictitious Business Name(s):

**1.) It's Amore Design & Letterpress**  
**2.) A Way Home Collective**  
Address  
**344 Willard North, San Francisco, CA 94118**  
Full Name of Registrant #1  
**Karen Leung**  
Address of Registrant #1  
**344 Willard North, San Francisco, CA 94118**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-2016**

Signed: **Karen Leung**

This statement was filed with the County Clerk of San Francisco County on **02-22-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-22-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396440

Fictitious Business Name(s):

**1.) Ocean Light Press**  
**2.) Abby Caplin, MD, MA**  
Address  
**38 Wawona Street, San Francisco, CA 94127**  
Full Name of Registrant #1  
**Abigail Caplin**  
Address of Registrant #1  
**38 Wawona Street, San Francisco, CA 94127**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **03-01-2022**

Signed: **Abigail Caplin**

This statement was filed with the County Clerk of San Francisco County on **03-01-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**03-01-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396294

Fictitious Business Name(s):

**RHOME Vintage Jewelry**  
Address  
**680 Mission Street, Apt. 37D**  
**San Francisco, CA 94105**  
Full Name of Registrant #1  
**Danielle Dixon**  
Address of Registrant #1  
**680 Mission Street, Apt. 37D**  
**San Francisco, CA 94105**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2022**

Signed: **Danielle Dixon**

This statement was filed with the County Clerk of San Francisco County on **02-10-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez**  
**Deputy County Clerk**  
**02-10-2022**

**02/17/22 + 02/24/22 + 03/03/22 + 03/10/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396273

Fictitious Business Name(s):

**1. ServiceMaster Recovery Management**  
**2. ServiceMaster Restoration Services**  
**3. Nexgen Services**  
Address  
**5451 Industrial Way, Benicia, CA 94510**  
Full Name of Registrant #1  
**Sharjo, Inc., a California corporation**  
Address of Registrant #1  
**5451 Industrial Way, Benicia, CA 94510**

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-28-2013**

Signed: **Charles Hoage**

This statement was filed with the County Clerk of San Francisco County on **02-08-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
**02-08-2022**

**02/24/22 + 03/03/22 + 03/10/22 + 03/17/22**

## FICTITIOUS BUSINESS NAME STATEMENT File No. 2022-0396413

Fictitious Business Name(s):

**Sit and Spin**  
Address  
**4023 18th Street**  
**San Francisco, CA 94114**  
Full Name of Registrant #1  
**Kristy Phan**  
Address of Registrant #1  
**4023 18th Street**  
**San Francisco, CA 94114**

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-25-2022**

Signed: **Kristy Phan**

This statement was filed with the County Clerk of San Francisco County on **02-25-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
**Deputy County Clerk**  
**02-25-2022**

**03/03/22 + 03/10/22 + 03/17/22 + 03/24/22**



# FICTITIOUS BUSINESS NAME STATEMENTS

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0396348

Fictitious Business Name(s):  
**Small Architect**  
Address  
77 Van Ness Avenue Suite 101 #1165  
San Francisco, CA 94102  
Full Name of Registrant #1  
**Jonathan Bradley Architect Inc. (CA)**  
Address of Registrant #1  
602 De Haro Street  
San Francisco, CA 94107

This business is conducted by **A Corporation**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-17-2022**

Signed: **Jonathan Bradley**

This statement was filed with the County Clerk of San Francisco County on **02-17-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
Deputy County Clerk  
02-17-2022

02/24/22 + 03/03/22 + 03/10/22 + 03/17/22

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0396414

Fictitious Business Name(s):  
**Smart Science Press**  
Address  
2461 Washington Street  
San Francisco, CA 94115  
Full Name of Registrant #1  
**Katherine J. Balistreri**  
Address of Registrant #1  
2461 Washington Street  
San Francisco, CA 94115

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **02-25-2022**

Signed: **Katherine J. Balistreri**

This statement was filed with the County Clerk of San Francisco County on **02-25-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
Deputy County Clerk  
02-25-2022

03/03/22 + 03/10/22 + 03/17/22 + 03/24/22

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0396348

Fictitious Business Name(s):  
**Studio H2 Landscape Architecture**  
Address  
215 7th Avenue Apt 2  
San Francisco, CA 94118  
Full Name of Registrant #1  
**Hsiaochien Chuang**  
Address of Registrant #1  
215 7th Avenue Apt 2  
San Francisco, CA 94118

This business is conducted by **An Individual**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-21-2022**

Signed: **Hsiaochien Chuang**

This statement was filed with the County Clerk of San Francisco County on **02-15-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
Deputy County Clerk  
02-15-2022

02/24/22 + 03/03/22 + 03/10/22 + 03/17/22

**FICTITIOUS BUSINESS NAME STATEMENT**  
File No. 2022-0396162

Fictitious Business Name(s):  
**Little Bananas Daycare**  
Address  
2511 45th Avenue, San Francisco, CA 94116  
Full Name of Registrant #1  
**Genesis Ng Du**  
Address of Registrant #1  
2511 45th Avenue, San Francisco, CA 94116  
Full Name of Registrant #1  
**Eric Ng Du**  
Address of Registrant #1  
2511 45th Avenue, San Francisco, CA 94116

This business is conducted by **A Married Couple**  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-31-2018**

Signed: **Genesis Ng Du**

This statement was filed with the County Clerk of San Francisco County on **01-21-2022**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Fallon Lim**  
Deputy County Clerk  
02-01-2022

02/10/22 + 02/17/22 + 02/24/22 + 03/03/22



# PUBLIC LEGAL NOTICE ADVERTISEMENTS



**GOLDEN GATE BRIDGE**  
**HIGHWAY & TRANSPORTATION DISTRICT**

**NOTICE INVITING PROPOSALS**

The Golden Gate Bridge, Highway and Transportation District (District) seeks proposals for **RFQ/RFP No. 2022-F-012, Engineering and Detailed Design Services for the Construction of a New-Build Ferry**. Interested Proposers must submit proposals by way of upload to the District's Procurement Portal: <https://ggbhtd.bonfirehub.com> by **May 6, 2022, at 4:00 p.m., PT.**

A non-mandatory pre-proposal conference will be held via Microsoft Teams on **March 21, 2022, at 3:30 p.m., PT.** Please refer to the RFQ/RFP Documentation for conference information.

The District hereby notifies all Proposers that it is the policy of the District to ensure nondiscrimination on the basis of race, color, national origin, or sex in the award and administration of contracts. Proposers are strongly encouraged to obtain Small Business Enterprise (SBE) participation on this project. The District has evaluated subcontracting opportunities for this project and has established an SBE goal of 1.55%. Proposers must meet the established SBE project-specific goal of 1.55% on this project or demonstrate good faith efforts.

Requests for modifications or clarifications of any requirement must be submitted in writing by **March 28, 2022, at 4:00 p.m., PT.**

The RFQ/RFP Documents are available for download on the District's Procurement Portal. In order to download and respond to posted solicitations, Proposers will need to register. Once registered, to download the documents:

1. Go to the District's Procurement Portal: <https://ggbhtd.bonfirehub.com>.
2. Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to desired Project.

3. Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this RFQ/RFP, please contact **Johnathan Lucas, Senior Buyer, at (415) 923-2091.**

/s/ Johnathan Lucas, Senior Buyer

Dated: 03/07/2022

3/10/22

**CNS-3563401#**  
**SMALL BUSINESS EXCHANGE**

# UCI Health

**REQUEST FOR QUALIFICATIONS FOR:**

**Transition and Activation Planning Services in support of UCI Health Irvine Campus**

Under the guidelines of CA Public Contract Code 10510.4 – 10510.9, UCI Health is seeking the best qualified firm to provide **transition and activation planning services** in support of the UCI Health Irvine Campus Project and Center for Advanced Care at the campus in Irvine, CA.

The UCI Health Irvine Campus Project consists of a new medical campus being built on the UCI academic campus in Irvine, CA. It includes the development of a 144-bed hospital and emergency department occupying approximately 350,000 GSF and an ambulatory care center ("ACC"), approximately 225,000 GSF. The ACC will also contain outpatient rooms, advanced imaging services and a comprehensive cancer center.

The ACC is scheduled to open in late 2023 and the hospital in late 2025.

Within the new medical campus, there will also be a Center for Advanced Care medical office building, which is approximately 170,000 GSF in size. This building will provide pediatric and adult primary care and specialty care outpatient services and is scheduled for completion in Spring 2023.

The selected consultant would provide transition and activation planning services including, but not limited to, the following: Transition and activation milestone schedule

- Consultation and support of the Transitional and Activation Planning Committee
- Regular communication to broad stakeholders group
- Fit-up and logistics plan
- Staff training in workflow and change management
- Lead dress rehearsal events

- Day 1 Activation Plan

Services will be authorized on an "as-needed" basis and are contingent upon project approvals, funding and the quality of services delivered by the design professional.

**Estimated Contract Duration:** 6 months or greater

**Estimated Contract Value:** \$750,000 or greater

**RFQ DOCUMENTS AVAILABLE Thursday, 2/24/2022. TO OBTAIN RFQ PACKET (REQUIRED FORMS)**

Email Kim Kerwin, Project Governance Manager, [khau@uci.edu](mailto:khau@uci.edu) for an electronic copy of the RFQ.

**RFQ SUBMITTAL REQUIREMENTS**

Address (1) original, (4) copies & a USB of the qualification submittal to **Kim Kerwin, UCI Health Planning Administration, 101 The City Drive South, Bldg. 27, Rte. 131; Orange, CA 92868.**

**Submittal Deadline:** At or before **2:00 pm, Friday, March 18, 2022.** Hard copy submittals only. Email or facsimile submittals are not permitted.

**OTHER REQUIREMENTS**

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder may be required to show evidence of its equal employment opportunity policy. The successful Bidder and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

For other opportunities, please visit <http://www.ucirvinehealth.org/planning-administration>

**VISIT THIS LINK TO SEE MORE PUBLIC LEGAL NOTICE ADS**  
**HTTP://WWW.SBEINC.COM/ADVERTISING/LEGAL\_NOTICES.CFM**

# California must move forward with water projects

[ Article originally appeared in <https://calmatters.org> ]

By Bill Diedrich, CalMatters

Prior to Gov. Gavin Newsom's State of the State speech, there is one item to examine that serves as a building block for all the issues the governor will address – water.

Despite unexpected storms in late 2021, California is braced for another year of drought.

The water we do have must move throughout the state by way of a complicated system of reservoirs, dams, canals, pipes and treatment plants. That movement is managed by an equally complicated network of federal, state and local officials.

We can't improve our water supply or get it to its destination without storage, conveyance and the management system functioning. And the success of all requires collaboration among water users and the state of California.

California's water infrastructure is old and failing. Both the lack of infrastructure and failing infrastructure are major reasons hundreds of thousands of Californians, most in rural and disadvantaged

communities, lack access to clean drinking water. Infrastructure improvements would help struggling fish populations. And infrastructure repairs are necessary to prevent structural failures such as the Oroville Dam spillway.

Infrastructure not only moves water, it allows us to store more water in the face of climate change.

In 2021 Congress passed an historic bi-partisan infrastructure bill allocating funds for a wide range of infrastructure projects. The governor has also included water infrastructure spending in the state budget.

But a line item in a piece of legislation or budget doesn't save, create or move one drop of water.

Our governments must move forward now on both short- and long-term projects. We're delighted to hear that Sites Reservoir will soon break ground, but other, smaller projects can be operational sooner. The highly respected Legislative Analyst's Office released a report in February, also urging the state to move quickly, focusing on projects that would make a difference now.

In addition, water must be managed in a way that

takes a holistic approach to our environmental health, utilizes the most current science, and has the flexibility to adjust as situations change and new information becomes available.

The third element critical to a secure water future is cooperation among water users. Squabbling in the public domain tries to pit farmers against environmentalists, seeking to determine a winner and a loser. What that outlook ignores is that both benefit from the other. Farms don't need to lose for the environment to win or vice versa.

Much of California's most important wildlife areas exist alongside some of the state's most productive farmland and farmers are a key part of preserving this valuable habitat.

Farms also provide greenspace in an era of widespread population growth as well as plants and trees that capture carbon, helping offset the impact of climate change.

California farms are the best, most efficient in the world at growing food, and they can't just be moved elsewhere. Without them, we will be forced to import more food, which could mean higher prices, a less safe food supply, job losses, particu-

larly in disadvantaged communities, and continuing supply chain problems as we've seen with COVID-19. And with unfolding world events, there is no better time to be thinking about food security and the inextricable connection between reliable water resources and our food supply.

There have been recent discussions among academics suggesting that upending our system of water rights will solve our problems, which is simply not true. Layering more bureaucracy on top of California's already-complex water laws will not fix anything.

Californians need both productive farms and a healthy environment, and we should be focused on projects that enhance the water supply for all, not get sidetracked by issues that will not add one drop of water to our supply.

We have the tools to secure our water future, now is the time to use them.

**SOURCE:** <https://calmatters.org/commentary/2022/03/california-must-move-forward-with-water-projects/>

# Mayor Garcetti Announces that Over 60% of L.A.'s Energy is now Carbon-Free

[ Article originally appeared in [www.lamayor.org](http://www.lamayor.org) ]

Mayor Eric Garcetti announced the completion of the Red Cloud Wind Project, a major renewable energy agreement that will provide enough clean energy to power roughly 222,300 homes in Los Angeles and boost the Los Angeles Department of Water and Power's (LADWP) clean energy portfolio by 6% — allowing the department to receive over 60% of its power from carbon-free sources this year.

"If we're going to make this decade one of exponential climate action, we need more than just bold goals and lofty long-term promises — we need real solutions and results today," said Mayor Eric Garcetti. "Bringing this state-of-the-art facility online makes it our largest wind project to date — providing clean energy for hundreds of thousands of Angelenos and bringing us one major step closer to becoming a city powered without fossil fuels."

Mayor Garcetti announced the milestone at the grand opening of the New Mexico Western Spirit Wind Farm Complex, the single largest renewable energy project in United States history. The Red Cloud Wind project, which is one of four projects at the complex, began commercial operation in December of last year. Red Cloud is now generating up to 350 megawatts (MW) of new wind power daily, which saves 464,040 metric tons of carbon emissions annually — the equivalent of removing nearly 100,000 gas-fueled cars from the road per year.

"The Red Cloud Wind Project is providing renewable wind power from New Mexico to Los Angeles, traveling along the same transmission line that once carried energy from a closed coal power plant. With this addition, LADWP is now securing more than 60% of its power supply from carbon-free energy resources," said Cynthia McClain-Hill, President of the LADWP Board of Water and

Power Commissioners. "Innovative and ambitious projects like this one, along with local clean energy programs for all of our customers, are what will keep LA on track to not only achieve our renewable energy goals but to do so equitably."

"Red Cloud has moved the needle on clean energy to more than 60% of our city's power supply," said LADWP General Manager and Chief Engineer Martin Adams. "With the combination of ideal wind conditions and the latest high-efficiency wind turbines, Red Cloud shows that the city of Los Angeles can achieve our clean energy goals while keeping rates affordable and power reliable."

Mayor Garcetti has directed LADWP to pursue one of the most aggressive clean energy portfolios in the world, including an ambitious goal to reach a 100% clean energy grid by 2035. Since 2013, the share of Los Angeles' electricity coming from renewable sources has more than doubled to 43% compared to just 20% back in 2013, which exceeds

the State's current target. In 2019, Mayor Garcetti announced the approval of power purchase agreements for the Eland Solar and Storage Center — the largest solar and battery energy storage system in the United States, capable of producing and holding enough energy to power 283,330 homes across Los Angeles.

The Mayor has taken bold steps to reduce the City's reliance on dirty energy sources, from completely divesting from coal power by 2025, to building out the largest public EV charging network of any city in the country. L.A. has decreased greenhouse gas emissions from its power grid by 59% from 1990 to 2020 and during the Mayor's tenure, secured its position as the #1 solar city in the U.S. for seven out of the last eight years.

**SOURCE:** [www.lamayor.org/mayor-garcetti-announces-over-60-las-energy-now-carbon-free](http://www.lamayor.org/mayor-garcetti-announces-over-60-las-energy-now-carbon-free)

# A New Interest Rate-Inflation Dynamic that Promotes Construction

[ Article originally appeared in [www.constructconnect.com](http://www.constructconnect.com) ]

As of January 31, 2022's closing values, the Toronto Stock Exchange registered the strongest year-over-year advance among North America's four major stock market indices (Table 1). Its lead over the S&P 500 index in second place, however, was minuscule, +21.7% to +21.6%.

Perhaps the bigger story was NASDAQ's relatively poor showing, +8.9% y/y. NASDAQ has been the traditional frontrunner for years.

The TSX and S&P were also winners on the world stage (Graph 5), although there were some good gains y/y by exchanges in Europe. STOXX Europe was +18.8% y/y; the London FTSE, +16.5%; and the German DAX, +15.2%.

It's important to note, however, that few of the indices worldwide made headway on a month-to-month basis in January. Only two of the 14 indices set out in Table 2 managed m/m advances, the London FTSE, +1.1%, and the Hong Kong Hang Seng, +1.7%. The latter's uptick should be viewed cautiously, given the Hang Seng's

-15.8% showing year over year.

It seems that several economic realities are beginning to strike home for stock market investors.

For the high-tech stocks included in the NASDAQ index, missed earnings figures and membership/subscriber numbers sent some previous favorites for a fall. The two extreme examples have been Meta Platforms, Inc. (FB) (i.e., formerly known as Facebook) and PayPal Holdings Inc (PYPL).

FB closed out 2021 with a share price of \$336. Its closing value yesterday, on Feb 10th, was \$230, marking a decline in value of one-third (-32%).

PYPL ended 2021 at \$189 per share. Its level on Feb 10th was \$119. The slide over 41 days has been -37%.

**Visit the link below for the full article:**

<https://www.constructconnect.com/blog/a-new-interest-rate-inflation-dynamic-that-promotes-construction>



## EVENTS & SEMINARS



SAVE THE DATE: MARCH 23, 2022 (4-6 PM)

**Startup.Burbank: Pitch Festival | 2022**  
by The City of Burbank, and TechFire

**Date and time:** Wed, March 23, 2022 @ 3:30 PM – 6:00 PM PDT

**Location:** WeWork Burbank - The Tower  
3900 West Alameda Avenue, Suite 1200, Burbank, CA 91505

On March 23, 2022, the team behind Burbank Tech Talks & Burbank Tech Summit is presenting fourth annual Startup.Burbank Pitch Festival, live in-person in Burbank! This not-to-be-missed startup pitch event features entrepreneurs taking the stage to fast pitch their startups in front of a panel of judges, and to receive feedback and mentoring live on stage in front of a live audience. We also will be featuring a fireside chat by a special keynote speaker (to be announced) as well.

Join us for a fun event supporting the local entrepreneurial ecosystem! You can read about last year's event here - <https://tinyurl.com/2p8bdn6k>

**Space is limited.**

**Register here:** <https://www.eventbrite.com/e/startupburbank-pitch-festival-2022-tickets-230487533417?aff=ebdssbdestsearch>



**LA Tech Career Fair: Exclusive Tech Hiring Event-New Tickets Available**  
by Tech Career Fair

**Date and time:** Mon, March 28, 2022 @ 9:00 AM – 12:00 PM PDT

**Location:** TBD

Tech Career Fair focus on helping companies achieve their diversity and inclusivity initiative with more diverse non-traditional candidates

[IMPORTANT UPDATE!]

"With COVID-19 now a global pandemic, the first thing on our minds is your safety! We are hosting ALL of our career fairs virtually until the public health officials and our own executive team determines it's safe enough to resume them in person. Here is a quick rundown:

Career fair will be tentatively moved virtually/ to a later date, please check the event description for updates or the following steps below to get notified.

If you have not already created your account, do so with the normal process as below and you will be notified on the updates of it."

**Register here:** <https://www.eventbrite.com/e/la-tech-career-fair-exclusive-tech-hiring-event-new-tickets-available-tickets-146584232385?aff=ebdssbdestsearch>



**The Los Angeles Women's Empowerment Expo**  
by The Women's Empowerment Network

**Date and time:** Sat, March 26, 2022 @ 10:30 AM – 6:00 PM PDT

**Location:** Marriott Convention Center  
2500 North Hollywood Way, Burbank, CA 91505

EMPOWERED WOMEN, EMPOWER WOMEN. VIP Brunch, Expert Panel, Motivational Speakers, Workshops, Vendors, Networking, Wellness Stations

The Los Angeles Women's Empowerment Expo is a one-day event taking place at the Burbank Marriott Convention Center Saturday, March 26, 2022.

The expo will feature 75+ female-owned businesses, a networking mixer, VIP brunch, expert panels, personal/business development workshops, performances, motivational speakers, wellness stations, red carpet photo-ops, networking, and an opportunity to take advantage of free resources offered in the community.

**Register here:** <https://tinyurl.com/bdr9p3tf>



**San Diego Career Fair**  
by Nationwide Career Fairs

**Date and time:** Fri, April 1, 2022 @ 9:30 AM – 12:30 PM PDT

**Location:** Marriott Hotel, Hotel Circle South, San Diego, CA 92108

Join us for this exciting career fair! Meet face to face with recruiters and HR managers from local and Fortune 500 companies to learn about open career opportunities. Dress to impress and please bring an updated resume. 100% free event for job seekers to attend.

Looking to hire? Employers join us. There is still time to register for this event and advertise your open positions to 100's of job seekers every day. Please complete the registration process at the link below: [www.nationwidecareerfaairs.com/employers](http://www.nationwidecareerfaairs.com/employers)

**Register here:** <https://www.eventbrite.com/e/san-diego-career-fair-tickets-103643757268?aff=ebdssbdestsearch>



## SUCCESS STORIES

### Christopher McMichael and Maurion Gaines, Threadz Culture + Fashion

[ Article was originally posted on <https://cameonetwork.org> ]

Before they started their business, Christopher McMichael and Maurion Gaines came together over their shared passion for music. In 2012 when Chris was working security and kept hitting ceilings as he tried to advance in his career, he decided to pursue his clothing line full time. “My clothing line had already had some success. I knew that for it to grow to the next level, I needed to open a store to better serve the business,” remembers Chris. At the same time, Maurion was doing well in his job as an electrician and wanted to invest some of the money he had saved into something he was passionate about. As Chris shared his desire to take his clothing line and expand into a retail store, Maurion knew it was the right time and opportunity he’d been looking for. Together they launched Threadz Culture + Fashion, a retail store featuring the best streetwear and urban clothing styles in Oakland. They offer custom, limited run pieces, enabling their customers to build a look that is truly unique.

In 2017 Chris and Maurion joined Main Street Launch’s Entrepreneur in Residence program to grow their knowledge and expertise on the business part of their business. “We jumped in head first when we opened the store, learning the ins and outs as we went. Now we have a better

understanding of why things work and how to take advantage of resources, focusing on longevity,” explains Maurion. “We really understand the details of our business,” adds Chris. “We understand the numbers, our financials, and we know how we can pay ourselves from the business.”

Chris and Maurion credit the Entrepreneur in Residence program with helping them get organized. “We are connecting the day-to-day operations with our vision for the business and foreseeing what roadblocks might come up in the future,” says Maurion.

“The Entrepreneur in Residence program is a real program, and Main Street Launch genuinely cares about our business,” says Chris. “We now have resources and more insight into our business, and everyone here is personable and available to help,” says Maurion.

Threadz is located at 5319 Fairfax Avenue in Oakland’s Fairfax District. Drop by to see the recently added big and tall section for men and also the newly redesigned women’s section, which now includes plus size options! In addition to their existing merchandise, you can also get personalized pieces created.

**SOURCE:** <https://cameonetwork.org/news/christopher-mcmichael-and-maurion-gaines-threadz-culture-fashion/>



### Tyrone Botelho and Tiffany Hoang, Circle Up Education

[ Article was originally posted on <https://cameonetwork.org> ]

How do you turn a deep-seated passion for peace, justice and community engagement into a living? This is the question Tyrone Botelho, 31, and Tiffany Hoang, 26, were asking themselves in 2014, huddled over a computer and educational materials in Botelho’s rented room in Oakland.

The two former Peace and Conflict Studies majors at the University of California, Berkeley, hit it off during a restorative justice training session Tyrone was helping run and Tiffany was attending. They were desperately trying to find a way to earn a living while promoting and maintaining their ideals.

Help came from an unlikely source – Tyrone’s landlord, Robin Nasatir, who just happened to be the program director for Youth Business USA (YBUSA), an organization dedicated to helping young entrepreneurs succeed.

“It was almost magical,” said Tyrone. He and Tiffany admit that initially they were completely lost when it came to the business side of things. “We didn’t even know what a business model was.”

#### An idea comes to life

With help from YBUSA, the ambitious duo learned to put together business plans, create budgets, plan strategies, and submit proposals. All to start and maintain a business – Circle Up Education. What’s more, they received access to a network of fellow entrepreneurs to call on for advice and support.



**Tyrone Botelho and Tiffany Hoang**

In 2014, they made just \$1,900, but the next year they brought in \$94,000. Thanks to a real demand for their workshops and consulting services, revenue grew to \$590,000 for 2018. This year they are projecting to hit \$1 million. They’ve worked with the City of Oakland and Fremont Unified School District. Many of their new clients are tech-based companies looking for diversity and inclusion support.

Tiffany says a huge part of the challenge was the unexpected emotional toll of being start-up business owner. Without the steadfast support of a mentor like Nasatir, the two may never have been able to make it.

**SOURCE:** <https://cameonetwork.org/news/tyrone-botelho-and-tiffany-hoang-circle-up-education/>

### Dinuka Ranasinghe, Kid Works Children’s Center

[ Article was originally posted on <https://cameonetwork.org> ]

Dinuka Ranasinghe studied law and passed the New York Bar exam. But after realizing law was not her passion, she decided to pursue her dream: working with young children. She began studying early childhood development and in 2008 purchased a preschool in Long Beach, California called Kid Works Children’s Center.

When she first visited Kid Works, Dinuka “immediately fell in love with the school and knew this is what [she] wanted to wake up and do every morning.” Threatened by a cash crisis, Dinuka faced the possibility of losing her newly acquired business. “I wanted to run a quality preschool, so I kept spending money on making improvements,” she explained. Then in 2014, a parent at the preschool referred her to Mike Daniel. Daniel is the former director of the Small Business Development Center hosted by Long Beach City College.

Daniel enlisted SBDC Business Advisor Laura Lara to work with Dinuka. They helped her budget, manage her finances, find the short-term capital necessary to keep the business afloat, and develop a plan to increase long-term revenue.

Soon after implementing her new business model, Dinuka began seeing a significant change in the bottom line. She added a



**Dinuka Ranasinghe**

Spanish dual-immersion afterschool kindergarten program and launched a summer camp in July 2015. Thanks to help from the SBDC, sales increased by 25 percent in less than a year. Dinuka retained her seven original employees and all of her customers; Kid Works now operates at full capacity. In the future, Dinuka plans to improve the school, purchase new furniture and equipment, and hire more employees.

**Website:** [www.kidworkschildrenscenter.com](http://www.kidworkschildrenscenter.com)

**SOURCE:** <https://cameonetwork.org/success-story/dinuka-ranasinghe-kid-works-childrens-center/>